

We are looking for a Sales Support Intern who will increase our business by changing the perspective

January (minimum of 3-4 months)
Full time - Delft

Please apply for this job if you want to:

- Make a difference and want to change the perspective.
- Be part of the 30 most promising tech pioneers worldwide and most promising start-ups in the Netherlands (according to World Economic Forum).
- Join a young, ambitious team full of fun and creativity.
- Enjoy a free daily lunch and weekly bootcamp.
- Work in the coolest building of Delft with a rooftop terrace and glass pavilion.

PHYSEE

At PHYSEE we have a thorough believe in sustainable innovation without compromise. Innovation which brings added value for our customers, without compromising on aesthetics, technology or costs. Holding on to this belief has led us to design and produce the world's first fully transparent, energy and data generating windows; PowerWindow and SmartWindow. Since we focus on building a better future we are determined to expand our young and ambitious team, following the principles of our company culture. Which is described as '*a place where free-spirits can flourish*' by one of our valued PHYSEEnairs.

The Internship

Due to a rapidly increasing number of requests from potential customers, we are looking for someone who can strengthen our team by providing all-round sales support, working in our Business Department. As a Sales Support Intern you are the linking pin between our Sales and Projects department, ensuring a smooth transfer from sales to actual projects.

Are you eager to learn more about products, do you get energy from talking to customers and do you have a combination of strong analytical skills together with strong operational skills (to optimize the sales process for different tenders / projects)? Then please read below job mission and reach out to us!

Your mission

- Provides all-round sales support, great representative mindset and able to join client conversations and negotiations.
- Provides technical and engineering information by answering questions and requests by our clients and Ambassadors during the tender process.
- Prepares sales engineering reports and presentations by collecting, analyzing, and summarizing sales information and trends in the solar and real estate industries.
- Thinks of several marketing techniques in order to optimize the amount of Leads.
- Assists in operational processes, able to map future supplier landscapes and able to join in supplier negotiations.
- Able to motivate our team by having a positive and creative mindset.

Requirements

- Master's degree in a commercial or technical oriented education, such as (but not limited to): Business science, Economics, Building Technology, etc.
- Excellent spoken and written Dutch and English. Knowledge of German is a bonus.

Do you think you're capable for the job and are you the perfect team member? Let us know you and send an email to Frédérique at jobs@physee.eu.

We are looking forward to seeing you!