

## We are looking for a Business Analyst Intern who will increase our business by changing the perspective

January (minimum of 3-4 months)  
Full time - Delft

Please apply for this job if you want to:

- Make a difference and want to change the perspective.
- Be part of the 30 most promising tech pioneers worldwide and most promising start-ups in the Netherlands (according to World Economic Forum).
- Join a young, ambitious team full of fun and creativity.
- Enjoy a free daily lunch and weekly bootcamp.
- Work in the coolest building of Delft with a rooftop terrace and glass pavilion.

### PHYSEE

At PHYSEE we have a thorough believe in sustainable innovation without compromise. Innovation which brings added value for our customers, without compromising on aesthetics, technology or costs. Holding on to this belief has led us to design and produce the world's first fully transparent, energy and data generating windows; PowerWindow and SmartWindow. Since we focus on building a better future we are determined to expand our young and ambitious team, following the principles of our company culture. Which is described as '*a place where free-spirits can flourish*' by one of our valued PHYSEEnairs.

### The Internship

Due to a rapidly increasing number of requests from potential customers, we are looking for someone who can strengthen our team by providing support to our Business department. As Business Analyst Intern you are responsible for international market research, maintaining international client relations and establishing partnerships throughout the entire value chain of real estate.

Are you eager to learn more about products, do you get energy from talking to customers or partners? Do you want to use your strong analytical skills to optimize our company's strategy and are you able to communicate easily with different external stakeholders? Then please read below job mission and reach out to us!

### Your mission

- Provides all-round business support, great representative mindset and able to join client or partner conversations and negotiations.
- Provides technical and engineering information by answering questions and requests by our partners during the negotiation process.
- Prepares sales engineering reports and presentations by collecting, analyzing, and summarizing sales information and trends in the international real estate industries.
- Assists in operational processes, able to map future supplier landscapes and able to join in supplier negotiations.
- Able to motivate our team by having a positive and creative mindset.

### Requirements

- Master's degree in a commercial or technical oriented education, University (WO) or College (HBO) level, such as (but not limited to): Business science, Economics, Building Technology, etc.
- Excellent spoken and written Dutch and English. Knowledge of German is a bonus.

Do you think you're capable for the job and are you the perfect team member? Let us know you and send an email to Frédérique at [jobs@physee.eu](mailto:jobs@physee.eu).

We are looking forward to seeing you!